## **Al Spector**



Al Spector Consultant

**Areas of Expertise** 

Operations management

Supply chain/logistics

Strategic sourcing/procurement

Legal and regulatory affairs

Data privacy

International development

Change leadership

Leveraging a 30-year career spanning a full range of corporate posts and advisory roles, Al brings a unique vision to Jackson Hole Group clients in need of strengthening, expanding, or starting up operations. With skills built from inside leading distribution, manufacturing, and technology companies, Al teams up with clients to resolve operations, supply chain, and logistics issues to support growth and meet strategic goals. He has advised both for-profit and mission-driven enterprises.

Al has worked in the following sectors: Industrial Distribution and Supply, Consumer Electronics Manufacturing, Logistics Technology, Telecommunications, Pharma/Biotechnology, Data Privacy and Cybersecurity, Insurance, Real Estate Development, and Sports and Recreation.

Often called upon to facilitate change, Al has spearheaded international expansion programs, led critical outsourcing initiatives, and negotiated strategic alliances and partnerships.

Notable in Al's background is a decade as corporate legal counsel, pragmatic experience as a technology sales account executive, valuable roles in international logistics management, and academic experience as an adjunct university professor. Companies in which he has held key positions include Grainger, Thomson Multi-media (formerly RCA), and Savi Technology (acquired by Lockheed). Al's consulting clients to date include several industry-leading international organizations.

The range of consulting projects he has delivered includes strategic sourcing/distribution support for a global telecom company, procurement management for a large-scale acquisition of drug production facilities for a global pharmaceutical firm, driving cost-savings for a leading design software technology provider, strengthening distribution logistics for an e-commerce supply organization, and managing critical aspects of privacy initiatives for a leading global data security company.

Al's work includes support for several non-profit, mission-driven organizations including his own successful start-up serving the San Francisco Bay Area's blind and vision-impaired community. He currently serves on the Board of Directors of the Bay Area Outreach and Recreation Program.

Al holds a BA in Economics from the University of California-Berkeley, a Juris Doctor from the University of Colorado, and an Executive MBA from Lake Forest Graduate School of Management. He is a member of the state bars of Colorado and Illinois and holds a United States Coast Guard license as a Merchant Marine Officer.



